

# ELITE BUSINESS BROKERS

## Initial Client Interview

### Client Details

Owners Names: \_\_\_\_\_

Business Name: \_\_\_\_\_

Address: \_\_\_\_\_

Phone No: \_\_\_\_\_ Mobile: \_\_\_\_\_

Email Address: \_\_\_\_\_

Reason for sale: \_\_\_\_\_

Listing Period: \_\_\_\_\_

Expected Price(\$): \_\_\_\_\_

### Business Details

Description of business: \_\_\_\_\_

Staff No.: F/T \_\_\_\_\_ P/T \_\_\_\_\_ Casuals \_\_\_\_\_

Estimated stock on hand (\$) \_\_\_\_\_

Size of premises (m2) \_\_\_\_\_

Trading hours: \_\_\_\_\_

Lease details (expiry date): \_\_\_\_\_

### Financials

Weekly turnover: \_\_\_\_\_

Rent: \_\_\_\_\_

Cost of goods: \_\_\_\_\_

Wages: \_\_\_\_\_

Telephone: \_\_\_\_\_

Electricity: \_\_\_\_\_

Insurance: \_\_\_\_\_

Outgoings: \_\_\_\_\_

**Net Profit (\$):** \_\_\_\_\_